

### **Business Development**

October 2025

Changing the Treatment
Paradigm for Patients with Iron
Deficiency Anemia



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# #1 branded prescription oral iron in the US ID/IDA\* market

## Shield is actively seeking partners to in license products that can leverage its US infrastructure and expand its portfolio

- Shield Therapeutics plc (LSE: STX) a **commercial-stage** pharmaceutical company
- Experienced Executive Team with extensive US commercialization expertise
- Lead product **ACCRUFeR®** is the **#1 branded prescription** oral iron in the US ID/IDA market with a ~\$450 peak revenue potential
- Proven US commercial infrastructure: Dedicated Sale force focused on PCPs & Women's health supported by strong HCP and consumer marketing, demonstrated payor success, established distribution networks
- Regulatory success with FDA, EMA, Health Canada, and others
- Poised to turn cash flow positive by end of 2025





#### Established US commercial infrastructure

Dedicated Field
Sales Team

80 sales reps with 1 product in the bag

Focus on PCP and Women's Health

Complemented by digital marketing programs

Shield and Viatris Co-Commercial partnership

Demonstrated Payor Success

Broad Medicaid coverage across the nation

Coverage by 3 of the 4 largest PBMs

Successful PA management

Established patient assistance

**Established Distribution Networks** 

3PL logistics in place

Specialty pharmacy relationships

Distribution licenses in all 50 states

Proven BI and data analytics capabilities



#### **Partnership opportunities**

#### In License

Actively seeking products that can leverage our US infrastructure and expand our portfolio

Ideal product profile is highly synergistic with ACCRUFER®

- FDA approved and/or approved outside US
- Ready for commercialization in US
- Late-stage Phase 3 asset

Product poised to address a clear unmet need in the market with potential for label expansion in the future

#### **Out License**

Focused on ensuring ACCRUFeR® is accessible to as many people globally living with iron deficiency anemia as possible

Seeking collaborators and global partners with extensive local market knowledge and highly experienced teams

Regions actively pursuing partners: MENA/GCC; LATAM; Asia Pac

To discuss potential partnership opportunities: <u>partnerships@shieldtx.com</u>
We are open to flexible deal structures, enabling faster alignment and smoother negotiations.





## **Thank You!**

**David Childs - VP Strategic Alliances** 

www.shieldtherapeutics.com

